Me: hi am I speaking to < student name >

Student: yes.

Me: I am a student counsellor from CODEGNAN.

You already got a call from our team, regarding your interest.

Student: yes of course.

Me: Are you willing to take your python skills to next level?

Student: yes I will.

Me: what’s your ambition to lead your carrier?

Student: I am interested in exploring a carrer in software engineer(example).

Me: ya that’s good to here, I understand your interest in it.

Are you taking any guidelines to reach your goals?

Student: actually not taking any guidelines, because I am not sure where to start.!

Me: ya no problem.

What kind of software skill you want to develop and become expert in it?

Student: I want to become a web developer(example).

Me: yes you made a great choice. Web developers plays key role in any software companies. And the opportunities are increasing day by day. Almost web developers are earning 3 lakh to 4 lakh per annum at their starting carrier.

Already you are aware of that right?

Student: ya I researched on it.

Me: ok fine. What’s your present status towards your carrier?

Student: actually, not started yet. At present I am focusing on my end exams as I am in 3-2 semester. I am planning to start after my graduation.

Me: your intension is right as you want to focus on your end exams. But, I think after graduation there is no placement chances within college right. So, my suggestion is to start your learning process towards your goal and I think you have that much capacity to manage both studies and course learning process.

Student: me too thinking on it.

Me: yes. Let me tell you one thing, if you started learning from now, that can help you at the time of placements. If you plan like this you can reach you’re your goals and can lead professional life.

Student: ok sir.

Me: how much vision do you have on your ambition?

Student: I just referring youtube videos about frontend, they are explaining every course in frontend. They are offering paid courses to move forward in this frontend course.

Me: ya ok. But, if they are actually giving you full explanation then, why they are pushing you to paid courses. You might be think about it.

How far do you know about frontend?

Student: I got some basic knowledge regarding to HTML, CSS.

Me: yeah that’s good but, you already near to your placements right, this knowledge is not enough to crack any interview. You need to boost up your learning process.

And also learning courses from good platform with proper guidance is better than learning from a random and temporary youtube channels. Right?

Student: ya I actually looking for such kind of guidelines. Do you have(or) do you know any source like that?

Me: ya. Before that I need to know your capability and commitment towards your requirement.

Student: I need a course, which gives complete knowledge and makes me the perfect one with strong bases. With that guidelines I can face interviews and can give my best.

Me: ya that’s good. I understand your requirement, as exact your requirement CODEGANA is providing course like PYTHON FULL STACK. In that you can deal with frontend, backend & cloud deployment.

Among all this you can learn & gain knowledge in a structure form which you can create or built a real time project.

Student: what is the use and flexibility by doing this course at you?

Me: here, you can gain a real time knowledge. And also our learning process makes you the perfect one in this stream, by conducting daily tasks, weekly assignments and help you to built real time projects.

At end of the course you are certified with our company.

Student: that’s ok. But, I think I can’t manage my studies at a time.!

Me: that’s not a problem at all.

Are you willing to spend 1 hour per day…! That is enough for this.

If you can spend 1hour per day for the duration of 3 months that will be sufficient.

Student: may I know the learning process and time schedule of the course?

Me: yes of course. Learning process is like LMS SYSTEM. Means learning management system. In this we can manage our learning time.

For clarification of doubts 24 hours helpline is available with that live sessions at every weekend.

Students: may be for this much facilities the cost of the course also high….! I can’t afford that much..!

Me: you are willing to spend 1 hour per day right..! can’t you bare 5/- per hour.

According to that 5/- per hour, 10,000/- for 3 months.

Coming to the actually price of this course at market is around 45,000/- . but, we are offering 9999/- to the students who interested & attended to the python power hour session.

Students: ya. Thank you for your information. May I know the registration process.

Me: yes I will share registration link to your whatsapp.

You can register their.

Thank you.

Student: thank you.

Grammar check done

**Me**: Hi, am I speaking to (student name)?

**Student**: yes.

**Me**: I am a student counsellor from CODEGNAN.

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You are already aware of that, right?

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**Student**: I'm thinking about it too.

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At the end of the course, you will be certified with our company.

**Student**: That’s ok. But I think I can’t manage my studies at once!

**Me**: That’s not a problem at all.

Are you willing to spend 2 hour per day? That is enough for this.

If you can spend 2 hour per day for the duration of 2.5 to 3 months, that will be sufficient.

**Student**: May I know the learning process and time schedule of the course?

**Me**: "Yes, of course. Learning process is like LMS SYSTEM. Means a learning management system. In this way, we can manage our learning time.

For clarification of doubts, 9 am to 10 pm on working day is available & live sessions at every weekend.

**Student**: may be for this many facilities, the cost of the course is also high! I can’t afford that much!

**Me**: You are willing to spend 2 hour per day, right? Can’t you bear 5/- per hour?

According to that, 5 rupees per hour is 10,000 rupees for 3 months.

The actual price of this course at the market is around 45,000/-. But we are offering 9999/- to the students who were interested and attended the Python power hour session.

**Student**: ya. Thank you for your information. May I know the registration process?

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You can register there.

Thank you.

**Student**: Thank you.